



# Schools and SBHCs in Health Care Reform

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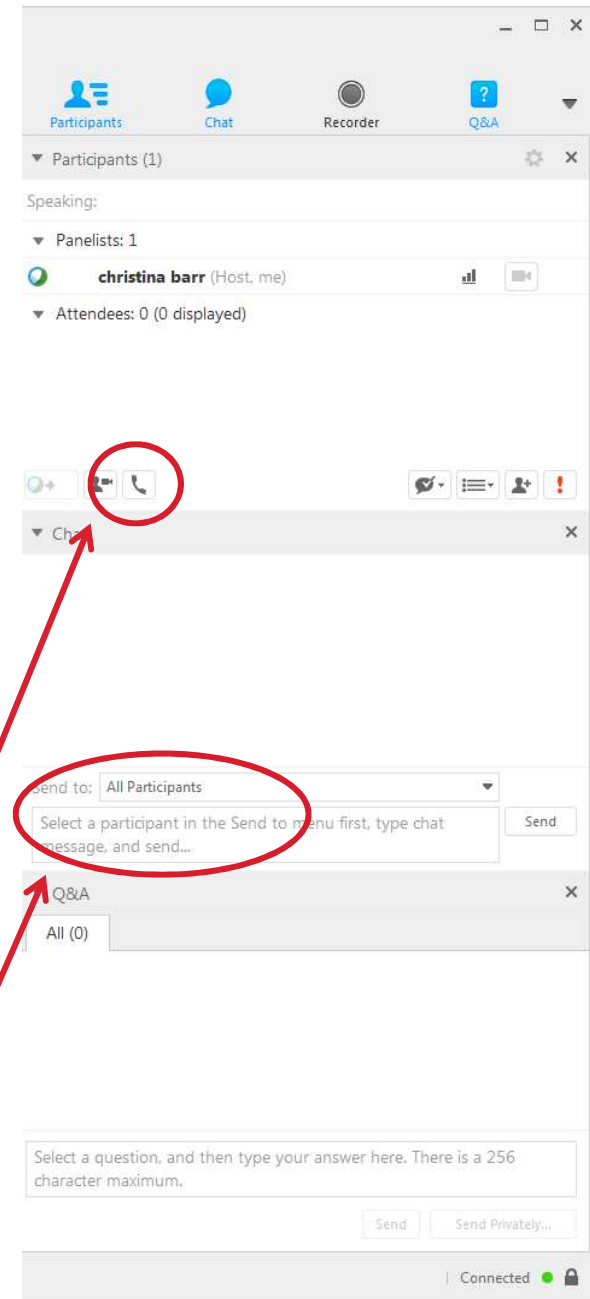
## Housekeeping

Everyone is muted. However, we will be opening up for questions and discussion. If you would like to participate, please call in using your telephone or change your audio settings here.

Phone number: 1-415-655-0003

Access code: 668 388 265

You may also type in questions under the “Chat” feature at any time



## Objectives

1. Better understanding of our work
2. New ideas for engaging your local health plan(s)
3. Understand developing opportunities and policies
4. Learn from each other

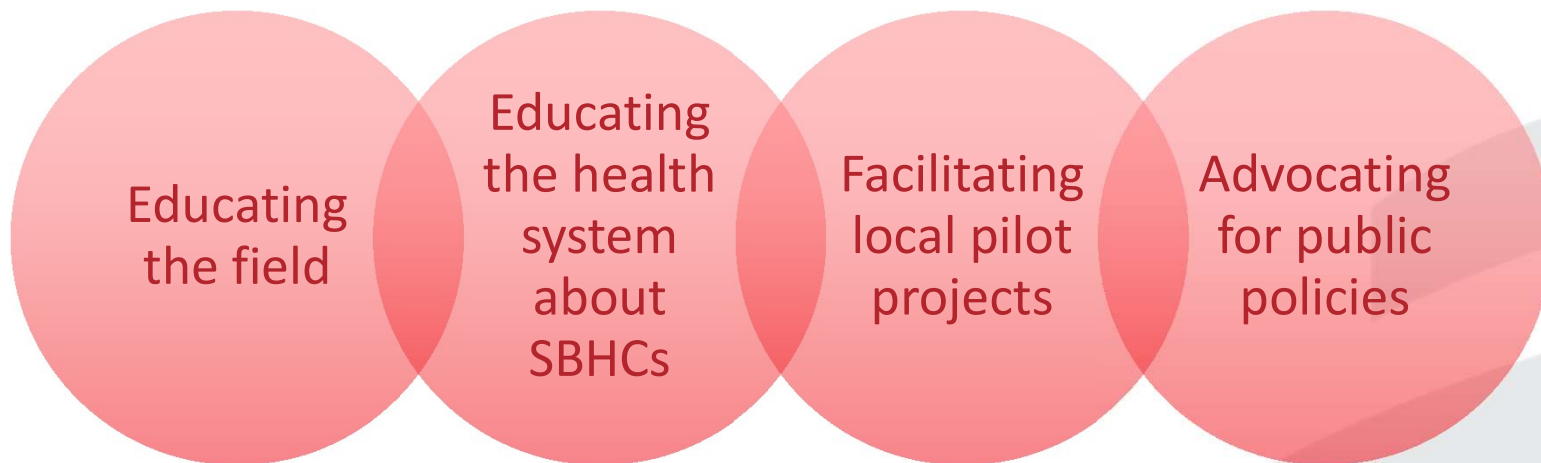


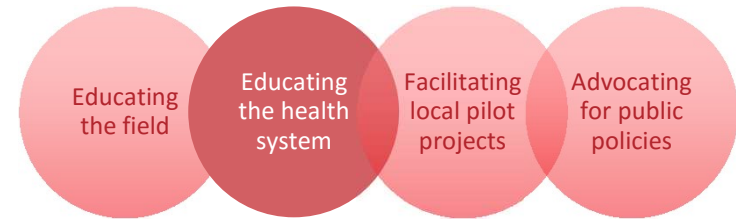
## Agenda

1. Overview of our Health Care Reform Initiative
  2. Lessons learned from engaging health payers
  3. Pilot projects testing “new” partnerships with health payers
  4. Future opportunities and policy update
  5. Discussion & questions
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## Health Care Reform Initiative

SBHCs and programs are perfectly aligned with the new directions in healthcare reform: better health care, improved health, and reduced costs



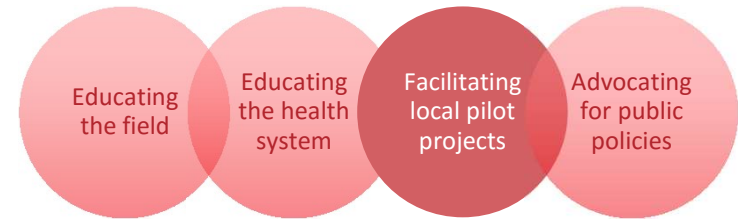


## Educating the Health System

### Lessons learned from health plans about priorities

- Chronic disease and prevention:
  - Asthma management
  - Obesity prevention
- Health education
- Patient engagement and access





## Facilitating Local Pilot Projects

**Goal:** Three “robust” pilot projects

### **Lessons learned:**

- This is hard work
- Match making is not perfect
- Data is gold
- Communication is the first step
- Reimbursement will not happen over night



## Pilot project: Kaiser data mining

**Need:** SBHCs serve a lot of Kaiser patients and it is difficult to generate sustainable revenue for visits.

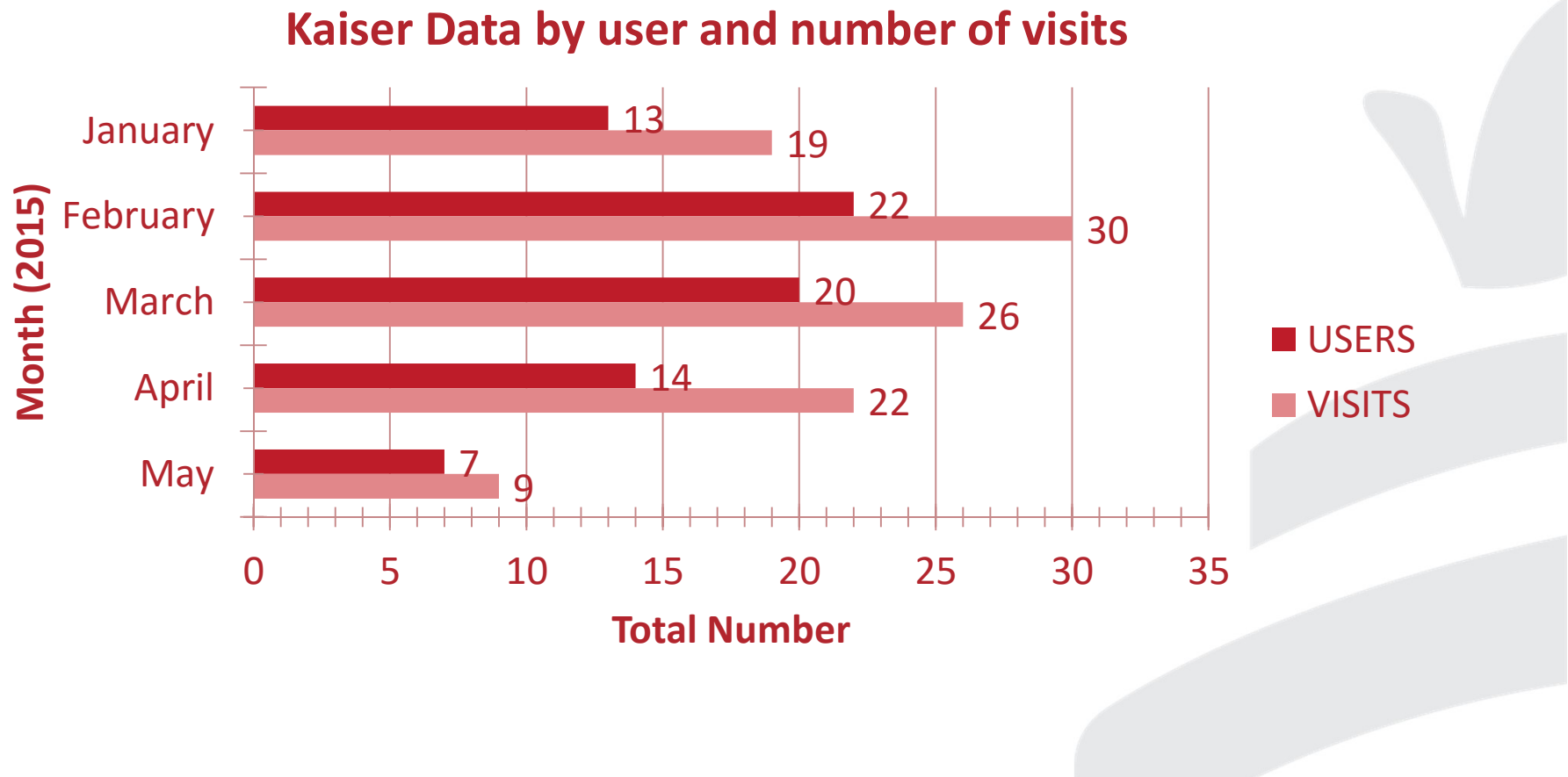
**Opportunity:** There is president for a partnership between Kaiser and SBHCs in Oregon.

**Making the Case:** Working with four SBHC sites to collect data about Kaiser patient utilization, we wanted to learn:

- How many Kaiser patients get care through SBHCs?
- How many visits and for what types services?
- What is it costing the SBHCs to provide this care?



## Pilot project: Kaiser data mining



## Pilot project: Kern county asthma management & obesity prevention

**Need:** Students with asthma were not receiving the best care possible

**Opportunity:** Local health plan wanted to improve asthma related measures. School district had an established asthma management program

**Making the Case:** School district gathered data on students who were health plan members with uncontrolled asthma



## Pilot project: Alameda Alliance and obesity prevention

**Need:** Health plan is interested in enhancing health education around obesity in a specific community

**Opportunity:** Local SBHC is piloting a school wide screening process to identify high need students and connect them to care

**Making the Case:** SBHC will start gathering data on the total number of health plan members served

## Lessons Learned:

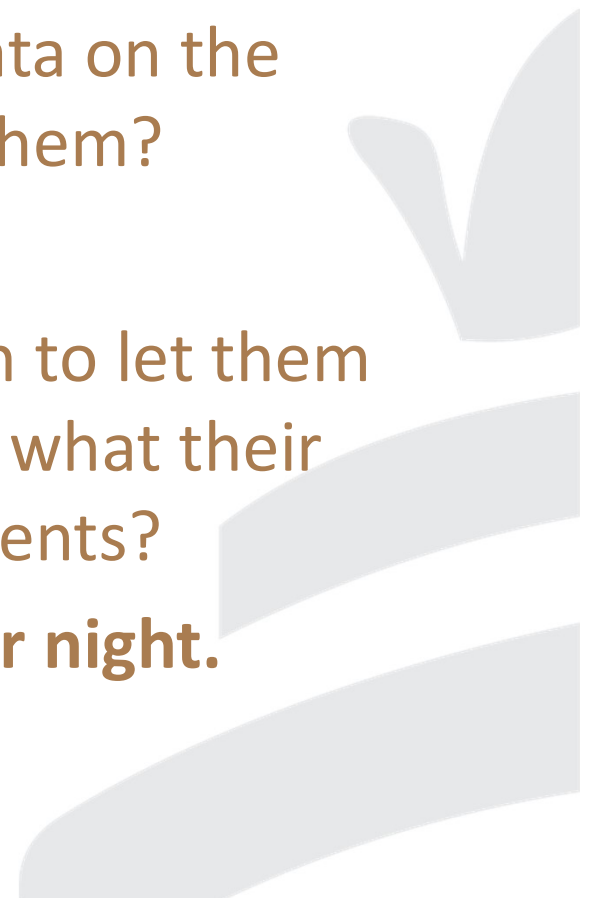
- **Data is gold!**

Do you know how many patients are members of your local health plan? Do you review data on the type/frequency of services provided to them?

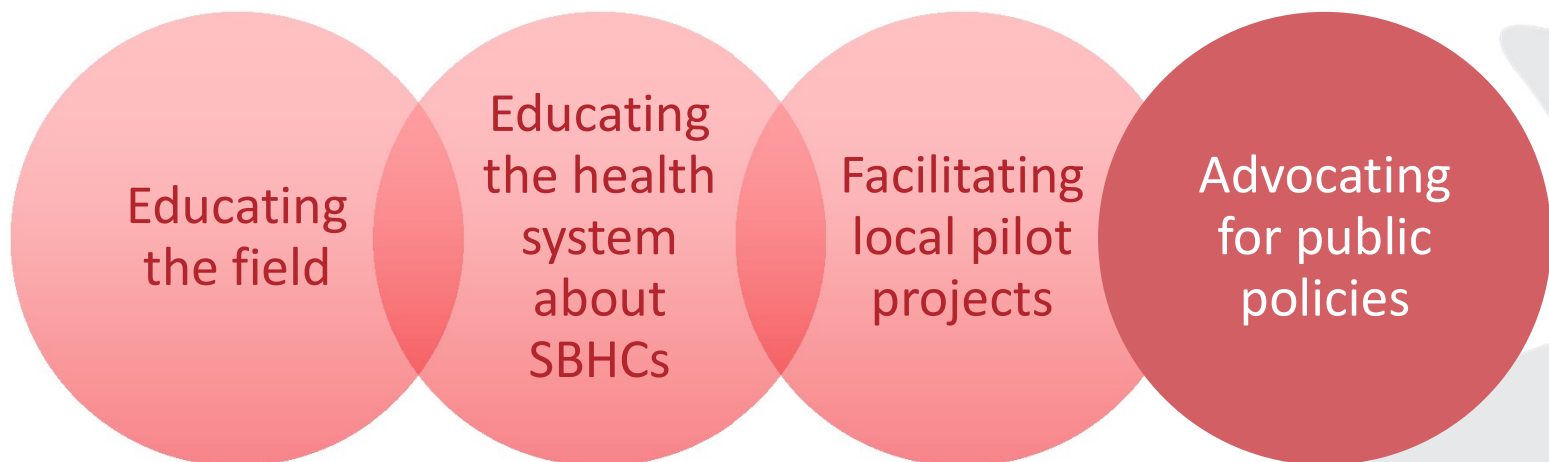
- **Communication is the first step**

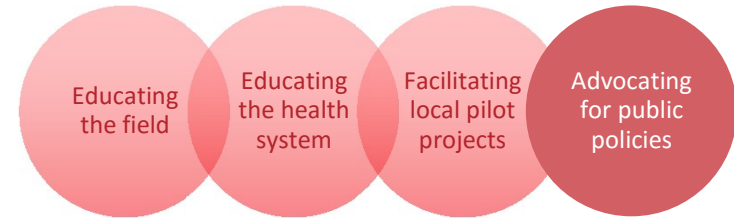
Have you met with your local health plan to let them know what you are doing? Do you know what their health priorities are for children/adolescents?

- **Reimbursement will not happen over night.**



## Health Care Reform Initiative





## Future opportunities & policy update

- Accountable Communities for Health funding
  - CA: <http://www.communitypartners.org/CACHI>
  - Fed: <https://innovation.cms.gov/initiatives/ahcm>
- Change to “Free Care Rule”
- Legislation:  
Sugar-sweetened  
beverage tax



## Discussion & Questions





## Contact Information

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<http://www.schoolhealthcenters.org/policy/health-care-reform>